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Retail Price List

OF

THE COE, CONVERSE & EDWARDS CO.



NURSERYMEN

Fort Atkinson
Wisconsin

June 15, 1924

TERMS

The prices in this list are for goods delivered at the purchasers' nearest railroad station all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

Cash on delivery.

We pack carefully and agree to replace free any stock that fails to reach the customer in good, healthy condition if notified immediately on arrival of such stock. We further agree should any tree or plant sold by us prove untrue to name that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious insect pests, a copy of which accompanies each shipment.

Retail Price List

OF

The Coe, Converse & Edwards Co.

NURSEYMEN

Fort Atkinson, Wis.

STRAWBERRIES

Good strong freshly dug plants. We never use plants from storage.

Do not take orders for Strawberries for fall delivery.

Per 25, 75c; per 100, \$2.00; per 1000, \$12.00.

Varieties marked (Per) have perfect blossoms and will fruit when planted alone. Those marked (Imp) have to have some of the perfect flowering sorts planted with them. $\frac{1}{3}$ to $\frac{1}{2}$ is about right proportion.

Varieties

Aroma (Per)	Senator Dunlap (Per)
Bederwood (Per)	Haverland (Imp)
Gandy (Per)	Warfield (Imp)

Special Varieties

Per 25, \$1.00; 100, \$2.50; 1000, \$15.00.
Dr. Burrell (Per) Paul Jones (Imp)
Finch (Per)

Fall Bearing

25 plants, \$2.00; 50, \$3.00; 100, \$5.00.

Progressive (Per)

We have found the Progressive the best and offer only the one variety.

RASPBERRIES

No order accepted for less than six of one variety.

Per 12, \$2.50; per 25, \$4.00; per 100, \$15.00.

Tip Varieties	Sucker Varieties
Cumberland (Black)	Cuthbert (Red)
	Golden Queen (Yel.)

Honey Sweet (Black)	King (Red)
Older (Black)	Latham (Red)
Columbian (Purple)	Marlboro (Red)
Munger (Black)	St. Regis (Red Ever-bearing)

BLACKBERRIES

No order accepted for less than six of one variety.

Per 12, \$2.50; per 25, \$4.00; Per 100, \$15.00.

Varieties

Eldorado	Lucretia Dewberry
Snyder	

CURRENTS**2 Year No. 1**

Price each, 40c; per 12, \$4.00; per 100, \$30.00

Varieties

Cherry	Red Dutch
Fays Prolific	Red Cross
Victoria	Lees Prolific (Black)
Wilder	Black Champion
White Grape	

Perfection, 75c each; \$8.00 per 12.

GOOSEBERRIES**2 Year No. 1 Plants**

Price each, \$.50; per 12, \$6.00; 100, \$40.00
Downing (Josslyn)

GRAPES

No. 1 plants except as noted; each 50c; doz., \$5.00; per 100, \$40.00.

Agawam (Rog. 15)	Delaware
Brighton	Moore's Early
Lindley (Rog. 9)	Niagara
Moore's Diamond	Worden
Clinton	

Concord, 50c each; \$5.00 doz., \$30.00 per 100
Campbell's Early and Beta, each 75c.

HORSE RADISH

Maliner Krehn: Price dozen, 75c; per 100, \$5.00.

RHUBARB (Pie Plant)**Good Strong Plants**

Price each, 35c; per 12, \$3.50; per 100, \$20.00.

Varieties

Queen	Mammoth
Linnaeus	Victoria

ASPARAGUS**2 Year No. 1**

Price per 25, \$1.00; per 100, \$3.00; 1,000, \$15.00.

Varieties

Conovers Colossal	Palmetto
Columbian Mammoth	White

STANDARD APPLE TREES

In making our list of apples we have placed them in three classes.

Those varieties marked A are of 1st degree of Hardiness and are adapted for northern latitudes where extreme hardiness is the first consideration.

Those marked B are recommended for general planting in latitude of Central and Southern Wisconsin.

Those marked C near Lake Michigan and in protected locations.

Select 5-6 ft. Trees, \$1.25 each; \$14.00 dozen.

Duchess A	Yellow Transparent A
Liveland A	N. W. Greening B
Patten Greening A	Tolman Sweet B
Wealthy A	Red Astrachan B
McMahan B	Wolf River B
P. W. Sweet C	Gano C
Jonathan C	Ben Davis C
Golden Sweet B	Winesap C
Grimes C	

Select 5-6 ft. Trees, \$1.50 each; \$16.00 dozen.

Longfield A	Malinda A
Hibernal A	Northern Spy C
Okebena A	Tetofsky A
Dudley B	Golden Russet C
McIntosh B	Delicious B
Pewaukee C	Fameuse or Snow B

CRAE APPLES

Select 5-6 ft. Trees \$1.50 each; \$16.00 dozen.

Hyslop A	Transcendent A
Martha A	Whitney A
Florence A	Sweet Russet A

PEACHES

For this latitude we cannot recommend the planting of peaches. If wanted, we can furnish first-class trees, 5-6 ft., \$1.50 each.

Purchaser must assume all risk as to trees growing or living over winter.

Varieties

Champion	Bokara
Early Crawford	Late Crawford

CHERRY

2 Year No. 1

	Each	Per 12
1st class 5-6 ft -----	\$1 75	\$20 00

Varieties

Early Richmond	Wragg
L. Montmorency	Compass
English Morello	

PLUMS**Native Varieties****2 Year No. 1**

	Each	Per 12
1st class 5-6 ft. -----	\$1 50	\$16 00
De Soto	Hawkeye	
Forest Garden	Surprise	
Stoddard	Wyant	
Wolf	Burwood	
Loring \$2.00		

European Varieties

Price each, \$2.00; per 12, \$22.00.

Bavay's Green Gage	Lombard
Bradshaw	Moore's Arctic
Peter's Yellow Gage	

Japanese Varieties

Price each, \$2.00; per 12, \$22.00.

Abundance	Burbank
Oct. Purple	

HANSEN'S HYBRID PLUM

1st class -----	\$1 50	\$16 00
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Varieties

Opata	Sapa
Skuya	Hanska
Waneta, \$2 00	Kahinta, \$2 00

PEARS**2 Year No. 1**

1st class 5-6 ft. -----	\$2 00	\$22 00
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Varieties

Anjou	Seckel
Flemish Beauty	Lawrence
Kieffer	Vermont Beauty
Bartlett	

We can furnish the varieties listed in Dwarf trees, \$2.00 each.

NUT TREES

	Each	Per 12
Black Walnut -----5-6 ft.	\$1 50	\$16 00
Black Walnut -----6-8 ft.	2 00	22 00
Butternut -----5-6 ft.	1 50	16 00
Butternut -----6-8 ft.	2 00	22 00

SHADE AND ORNAMENTAL TREES**All Nursery Grown and No. 1**

Note—To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: the 6 to 8 foot grade takes in trees that are 6 feet and over and up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under ten feet, but not the 10 foot, and so on through all grades. For example, should you wish a tree 10 feet high and 1½ in.

in diameter (or caliper) you must order the 10 to 12 foot tree, 1½ to 2 inch, as the 8 to ten foot grade does not include the 1½ inch or 10 foot trees.

	Each	Per 12	Per 100
Ash (Fraxinus)			
Am. White -----6-8 ft.	\$1 00	\$11 00	
Am. White -----8-10 ft.	1 50	14 00	
Beech (Fagus)			
Common -----2½-3 ft.	2 00		
Rivers Purple Leaf 2-3 ft.	3 00		
Birch (Betula)			
European White ---5-6 ft.	1 50	16 00	
European White ---6-8 ft.	2 00	22 00	
Canoe -----5-6 ft.	2 50		
Cut Leaf Weeping--5-6 ft.	3 50		
" " " --6-8 ft.	4 00		
Catalpa			
Speciosa -----6-7 ft.	1 00	11 00	75 00
Speciosa -----7-9 ft.	1 50	16 00	
9-10 ft. 1¼-1¾ -----	2 00	22 00	
Bungei -----	4 00		
Cherry (Cerasus)			
Wild Bl'k (Serotina), 5-6 ft.	2 00		
Crab (Pyrus)			
Bechtel's Dbl. Flowering,			
2-3 ft. -----	2 00		
3-4 ft. -----	3 00		
4-5 ft. -----	4 00		
Elm (Ulmus)			
Am. White 6-8 ft. 7/8-1 in.	1 00	11 00	65 00
" " 8-10 ft., 1-1¼ in.	1 25	14 00	100 00
" " 1¼-1½, 8-10 ft.	1 75	20 00	150 00
" " 10-12 ft., 1½-2 in.	2 50	28 00	225 00
" " 12-14 ft., 2-2¼ in.	3 50	40 00	
" " 12-14 ft., 2¼-2½	5 00	55 00	
" " 12-14 ft., 2½-3 in.	8 00		
Larger sizes up to 3-3½ in.,	\$15.00 to \$20.00 each.		
Camperdown Grafted, 1 yr. head,	\$4.00.		
Camperdown Grafted, 2 yr. head,	\$5.00		
Horse Chestnut (Aesculus)			
Eu. White Flowering, 6-8 ft.	5 00		
Larch (Larix)			
European -----2-3 ft.	1 50		
Linden (Tilia)			
Am. Basswood -----6-8 ft.	1 50	16 00	
" " -----8-9 ft.	2 00	22 00	
" " -----9-10 ft.	3 00		
" " -----1½-2 in.	4 00		
Maple (Acer)			
Silver or Soft Maple 6-8 ft.	1 00	11 00	75 00
" " " " 8-9 ft.	1 25	14 00	80 00
" " " " 9-10 ft.	1 50	16 00	100 00
" " " " 10-12 ft.	2 00	22 00	
1¼-1½ in.	2 25	23 00	
Silver or Soft Maple			
10-12 ft., 1½-2 in. -----	2 50	24 00	
Ash Leaf or Box Elder			
6-8 ft. -----	1 00	11 00	75 00

	Each	Per 12	Per 100
Ash Leaf or Box Elder			
8-9 ft. -----	1 25	14 00	
Ash Leaf or Box Elder			
9-10 ft. -----	1 50	16 00	
Ash Leaf or Box Elder			
10-12 ft. -----	2 00	22 00	
Ash Leaf or Box Elder			
1½ to 2 in. -----	2 50		
Weir's Cut Leaf ---6-8 ft.	3 00		
Weir's Cut Leaf --8-10 ft.	4 00		
Norway Maple, 9-10 ft.,			
1¼-1½ in. -----	4 00		
Norway Maple, 10-12 ft.			
1½-2 in. -----	5 00		
Norway Maple, 10-12 ft.			
2-2¼ in. -----	7 00		
Norway Maple, 10-12 ft.			
2¼-2½ in. -----	10 00		
Schweidler Maple --6-8 ft.	6 00		
Schweidler Maple --8-10 ft.	10 00		
Sugar or Hard ----6-8 ft.	2 00	22 00	
Sugar or Hard ---8-10 ft.	2 50	28 00	
Siberian Maple ...2-3 ft.	1 00	11 00	
Siberian Maple ----3-4 ft.	1 50	16 00	
Mulberry (Morus)			
Russian Mulberry --5-6 ft.	1 00	11 00	
Russian Mulberry --6-8 ft.	1 50	16 00	
Teas Weeping Mulberry			
1 year head -----	4 00		
Teas Weeping Mulberry			
2 year head -----	5 00		
Mountain Ash (Sorbus)			
European Mt. Ash, 6-7 ft.	2 00	22 00	
European Mt. Ash, 8-9 ft.	2 50		
Oak Leaf Mt. Ash, 5-6 ft.	2 00	22 00	
Oak Leaf Mt. Ash, 6-8 ft.	2 50	28 00	
Oak (Quercus)			
White Oak -----5-6 ft.	2 00		
Burr Oak -----5-6 ft.	2 50		
Pin Oak -----5-6 ft.	2 50		
Red Oak -----5-6 ft.	2 50		
Black Oak -----5-6 ft.	2 50		
Poplar (Populus)			
Carolina -----6-8 ft.	1 00	11 00	
Carolina -----8-10 ft.	1 50	16 00	
Carolina -----10-12 ft.	2 00	22 00	
Carolina -----12-14 ft.	2 50	28 00	
Carolina -----12-14 ft.	4 00		
Silver Poplar -----6-8 ft.	1 50	16 00	
Silver Poplar ---8-10 ft.	2 00	22 00	
Bolleana6-8 ft.	2 00		
"8-10 ft.	2 50		
Lombard6-8	1 50	16 00	
"8-10 ft.	2 00	22 00	
Ginko (Salisburia)			
Maiden Hair Tree --6-8 ft.	2 50		
Sycamore (Platanus)			
American Sycamore 6-8 ft.	2 00		

	Each	Per 12	Per 100
Oriental Sycamore _6-8 ft.	2 00		
Thorn (Crateagus)			
Coccinea -----3-4 ft.	1 25		
Crus-galli -----3-4 ft.	1 50		
Tree of Heaven (Alianthus)			
Glandulosa -----5-6 ft.	1 50		
Willow (Salix)			
Laural Leaf -----6-8 ft.	1 00	11 00	
Laural Leaf -----8-10 ft.	1 50	16 00	
Wis. Weeping-----6-8 ft.	1 50	16 00	
Wis. Weeping -----8-10 ft.	2 00	22 00	
Golden -----6-8 ft.	1 00	11 00	
Golden -----8-10 ft.	1 50	16 00	
Nioba (Golden Wpg.)			
6-8 ft.	1 50		
Nioba (Golden Wpg.)			
8-10 ft.	2 00		

EVERGREENS

All the evergreens we offer are one or more times transplanted and are nice stocky, well rooted stuff. In some varieties and sizes it is advisable to move them with a ball of dirt and those marked B & B will be furnished in that way.

Many planters do not use the care necessary for success in handling evergreens and for this reason we do not make a free replacement on evergreen losses.

Arbor Vitae (Thuja)			
American -----10-12 in.	40	4 00	35 00
American -----12-18 in.	60	6 00	45 00
American -----18-24 in.	1 00	11 00	75 00
American -----2-3 ft.	1 50	16 00	
American, 3-4 ft.,	2 50		
American, 3-4 ft., B & B	4 50		
American, 4-5 ft., B & B	5 00		
Golden (Geo. Peabody)			
2-3 ft., B & B-----	7 00		
Golden (Geo. Peabody)			
18-24 in., B & B -----	5 00		
Pyramidalis, 18-24 in.			
B & B -----	3 00	33 00	
Pyramidalis, 2-2½ ft.,			
B & B -----	5 00	55 00	
Pyramidalis, 2½-3 ft.,			
B & B -----	6 00	70 00	
Pyramid, 3-4 ft., B & B	8 00		
Pyramid, 4-4½ ft., B & B	10 00		
Pyramid, 4½-5 ft., B & B	12 00		
Siberian, 12-18 in., B & B	3 00		
Siberian, 18-24 in., B & B	4 00		
Globe, 12-15 in., B & B	5 00		
Globe, 15-18 in., B & B	6 50		
Compacta, 18-24 in.,			
B & B.....	5 00		
Balsam Fir -----18-24 in.	1 00		
" " -----2-3 ft.	1 50		

	Each	Per 12	Per 100
Juniper (Juniperus)			
Savin ----12-15 in., B & B	4 00		
Savin ----18-24 in., B & B	5 00		
Swedish --18-24 in., B & B	4 00		
Swedish ----2-3 ft., B & B	5 00		
Savin ..12-15 in., B & B	4 00		
Juniper Communis			
18-24 in.	4 00		
Juniper Communis			
2-3 ft.	5 00		
Juniper Communis			
Aurea, 18-24 in.	4 00		
Juniper Glauca, 2-3 ft...	7 00		
Juniper Glauca, 3-4 ft...	10 00		
Juniper Glauca, 4-5 ft...	15 00		
Juniper Horizontalis,			
18-24 in.	5 00		
Juniper Pfitzeriana			
18-24 in.	6 00		
Juniper Pfitzeriana			
2-3 ft.	8 00		
Juniper Tamaricifolia,			
15-18 in.	5 00		
Juniper Tamaricifolia,			
18-24 in.	7 00		
Juniper Virginiana,			
2-3 ft.	3 00		
Juniper Virginiana,			
3-4 ft.....	4 00		
Pine (Pinus)			
Austrian -----2-3 ft.	3 50		
White -----2-2½ ft.	1 50	16 00	
White -----3-4 ft.	2 50		
White -----4-5 ft.	4 00		
Scotch -----2-3 ft.	1 00	11 00	
Scotch -----3-4 ft.	2 00	22 00	
Dwarf or Mugho, 15-18 in.			
B & B -----	4 00		
Dwarf or Mugho, 18-24 in.			
B & B -----	6 00		
Spruce (Abies)			
Norway -----12-18 in.	50	5 00	40 00
Norway -----18-24 in.	75	8 00	60 00
Norway -----2-2½ ft.	1 00	11 00	80 00
Norway -----2½-3 ft.	1 50	16 00	
Norway -----3-4 ft., B & B	4 00		
Hemlock, 18-24 in., B & B	4 00		
Hemlock ----2-3 ft., B & B	5 00		

Koster's Blue Spruce are all propagated from selected blue specimens. Since the embargo placed on the importation of nursery stock in 1919, we have been unable to secure any of this variety of evergreen. Consequently the small sizes are practically out of the market. We have a nice stock that ranges in size from four to eight feet and vary in price from \$35.00 to \$75.00 according to the individual tree. We prefer to sell these only by personal

selection and then there is no chance for dissatisfaction.

Colorado Blue Spruce

These are grown from seed and vary in color from green to blue. There is, however, only a very small percentage of the seedlings that develop a good blue color. This accounts for the high price.

Price, 18-24 in. select blue, \$10.00; 2-2½ ft. select blue, \$15.00.

FLOWERING AND ORNAMENTAL SHRUBS

Prices given are for shrubs of the proper sizes for transplanting. Varieties vary in size and habit of growth. Some at 2 ft. are as fully developed as others at 3 and 4 ft. Where extra heavy plants are wanted, add 25c to the price.

Acacia (Moss Locust) --	1 00	11 00	
Almond Double Pink and White			
2-3 ft. -----	1 50	16 00	
Althea (Rose of Sharon), double			
Pink, White, Purple, 2-3 ft.	1 00	11 00	
Tree form -----	3-4 ft. 1 25		
Barberry			
Thunberg -----	15-18 in 50	5 00	40 00
Thunberg -----	18-24 in 60	7 00	55 00
Thunberg -----	2-2½ ft. 75	8 00	60 00
Buckthorn -----	2-3 ft. 60	6 50	45 00
Caragana (Pea Tree)			
Arborescens -----	2-3 ft. 75	8 00	55 00
Calycanthus Floridus, 2-3 ft.	1 00	11 00	75 00
Clethra Alnifolia, 18-24 in.	1 00	11 00	75 00
Currants (Flowering)			
Yellow Flowering, 2-3 ft.	75	8 00	55 00
Dogwood (Cornus)			
Spaethii -----	2-3 ft. 1 50		
Elegantissima -----	2-3 ft. 1 50		
Siberica -----	2-3 ft. 75	8 00	55 00
Aurea -----	2-3 ft. 1 00	11 00	75 00
Deutzia			
Crenata fl. pl. -----	2-3 ft. 1 00	11 00	
Pride of Rochester, 2-3 ft.	1 00	11 00	
Gracilis -----	18-24 in. 1 00	11 00	
Euonymous (Strawberry Tree)			
Am. Burning Bush, 2-3 ft.	1 00	11 00	
Alatus -----	18-24 in. 1 00	11 00	
Alatus -----	2-3 ft. 1 25	14 00	
Elaeagnus (Oleaster)			
Russian Olive -----	2-3 ft. 75	8 00	55 00
Russian Olive -----	3-4 ft. 1 00	11 00	
Longpipes -----	2-3 ft. 1 25	14 00	
Elder			
Common -----	2-3 ft. 75	8 00	
Golden -----	2-3 ft. 75	8 00	55 00
Golden -----	3-4 ft. 1 00	11 00	
Red Berries -----	2-3 ft. 1 00	11 00	
Variegated -----	2-3 ft. 1 00	11 00	
Cut Leaf -----	2-3 ft. 1 00	11 00	

	Each	Per 12	Per 100
Forsythia (Gol. Bell)			
Fortunei -----2-3 ft.	75	8 00	50 00
Intermedia -----2-3 ft.	75	8 00	50 00
Suspensa -----2-3 ft.	75	8 00	50 00
Viridissima -----2-3 ft.	75	8 00	50 00
Fringe (Chionanthus)			
White -----2-3 ft.	1 50		
Purple (Rhus Cotinus)			
2-3 ft. -----	1 50		
Hydrangea			
Arborescens -----18 in.	1 00	12 00	
Arborescens -----2-3 ft.	1 25	15 00	
Paniculata Grand -----2-3 ft.	1 00	11 00	
Paniculata Grand -----XX	1 25	14 00	
Paniculata Tree Form,			
3-4 ft. -----	3 00		
Hippophae (Sea Buckthorn)			
Rhamnoides -----	1 00	11 00	
Hazel (Filbert)			
Common -----2-3 ft.	1 00		
Honeysuckle (Bush Lonicera)			
Bella Albida -----2-3 ft.	75	8 00	55 00
Morrowi -----2-3 ft.	75	8 00	55 00
Tartarica Pink -----2-3 ft.	75	8 00	55 00
Grandiflora -----2-3 ft.	75	8 00	55 00
High Bush Cranberry, 2-3 ft	1 00	11 00	80 00
3-4 ft. -----	1 25	15 00	
Kerria Japonica -----	1 00	11 00	
Lilac (Syringa)			
Common Purple -----2-3 ft.	75	8 00	50 00
-----3-4 ft.	1 00	11 00	75 00
Common White -----	75	8 00	60 00
Persian Purple -----2-3 ft.	1 25	14 00	
Rothomagensis -----2-3 ft.	1 50	15 00	
Single and double named			
Sorts -----2-3 ft.	1 50	16 00	
Single and double named			
Sorts -----3-4 ft.	2 00		
Tree Form -----	2 50		

Varieties

Chas. X (Single)	Belle de Nancy (Dbl.)
Marie De Gray (Single)	Mad. Lemoine (Dbl.)
Ludwig Spaeth (Single)	Pres. Grevey (Dbl.)
Villosa (Single)	Virginite (Dbl.)

Plum Flowering (Prunus)

Prunus Pissardi -----3-4 ft.	2 00
Prunus Cistena -----3-4 ft.	2 00
Prunus Triloba -----3-4 ft.	2 00

Privet (Ligustrum)

Amoor -----12-18 in.	30	3 50	25 00
Amoor -----18-24 in	40	4 50	35 00
Amoor -----2-3 ft	50	5 50	45 00
Regelianum -----2-3 ft.	75	8 00	55 00

Quince (Cydonia)

Japonica -----18-24 in.	1 00	11 00	
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Rhodotypes (Kerriodes) -	1 00	11 00	
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	Each	Per 12	Per 100
Syringa (Philadelphus)			
Coronarius -----2-3 ft.	75	8 00	55 00
Double Flowering, 2-3 ft.	1 00	11 00	
Golden Leaf -----18-24 in.	1 00	11 00	
Grandiflora -----2-3 ft.	75	8 00	55 00
Grandiflora -----3-4 ft.	1 00	11 00	80 00
Lemoini Erectus -----2-3 ft.	75	8 00	55 00
Snowball Common--2-3 ft.	1 00	11 00	
3-4 ft. -----	1 25	15 00	
Spirea			
Arguta -----2-3 ft.	1 00	11 00	
Anthony Waterer, 18-24 in.	1 25	13 00	100 00
12-18 in. -----	1 00	11 00	85 00
Billardi -----2-3 ft.	75	8 00	55 00
Collosa Alba -----18-24 in.	1 00	11 00	
Opulifolia -----2-3 ft.	75	8 00	55 00
Opulifolia Aurea -----2-3 ft.	75	8 00	55 00
Opulifolia Aurea -----3-4 ft.	1 00	11 00	
Prunifolia -----2-3 ft.	1 00	11 00	
Sorbifolia -----2-3 ft.	1 00	11 00	
Van Houttei -----2-3 ft.	75	8 00	50 00
Van Houttei -----3-4 ft.	1 00	11 00	75 00
Snowberry (Symphoricarpus)			
White -----2-3 ft.	75	8 00	55 00
Red -----2-3 ft.	75	8 00	55 00
Sumac (Rhus)			
Dwarf -----18-24 in.	1 00	11 00	
Common -----2-3 ft.	75	8 00	
Staghorn -----2-3 ft.	75	8 00	
Cut Leaf -----2-3 ft.	1 00	11 00	
Tamarix Amurensis, 2-3 ft.	75	8 00	
Viburnum			
Dentatum -----2-3 ft.	1 00	11 00	75 00
Lantana -----2-3 ft.	1 00	11 00	75 00
Opulus (See Highbush Cranberry)			
Sterilis (See Snowball)			
Weigela (Diervilla)			
Eva Rathke -----18-24 in.	1 00	11 00	80 00
Eva Rathke -----2-3 ft.	1 50	16 00	
Rosea -----2-3 ft.	1 00	11 00	80 00
Rosea -----3-4 ft.	1 25	13 00	
Variegata -----	1 00	11 00	
Witch Hazel (Common)--	1 00	11 00	
CLIMBING VINES			
(Good Strong Plants)			
Ampelopsis (Ivy)			
Quinquefolia -----2 yr.	75	8 00	
Englemanii -----2 yr.	75	8 00	55 00
Engelmanii -----3 yr.	1 00	11 00	
Veitchii -----	1 00	11 00	
Veitchii -----XX	1 25	13 00	
Dutchman Pipe.....	2 00		
Bittersweet (Celastrus) --	75	8 00	
Clematis, 2 yr. No. 1			
Jackmanii, Purple.....	1 50		
Henryii, White.....	1 50		
Mad. Ed. Andre, Red...	1 50		
Coccinea, Red.....	1 00		

	Each	Per 12	Per 100
Paniculata, White.....	1 00		
Paniculata, XX, White..	1 25		
Virginiana, White.....	1 00		
Lonicera (Honeysuckle)			
Halls Japan -----	75	8 00	
Scarlet Trumpet -----	75	8 00	
Matrimony Vine -----	75	8 00	
Myrtle (Vincia Minor) ---	25	2 50	
Trumpet Flower			
Radicans -----	75	8 00	
Wisteria (Purple) -----	1 00	11 00	
Purple, XX -----	1 50	16 00	

ROSES

Strong field grown plants

Price unless noted ----- 1 25 13 00

Varieties**Hybrid Perpetuals, etc.**

- Alfred Colomb (Crimson)
- Baron de Bonstetten (Dark red)
- Clio (Satiny Pink)
- Earl of Dufferin (Dark red)
- Frau Karl Druschki (White)
- Gen. Jacqueminot (Red)
- Gen. Washington (Crimson)
- J. B. Clark (Deep Scarlet)
- Am. Beauty (Deep Pink) \$1.50
- Chothilde Soupert (Pink) \$2.00
- John Hopper (Bright Rose)
- Magna Charta (Pink)
- M. P. Wilder (Cherry Red)
- Margaret Dickson (White)
- Paul Neyron (Pink)
- Prince C. de Rohan (Dark red)
- Soliel de Or (Yellow) \$1.50
- Ulrich Brunner (Bright Red)
- Baby Rambler (Pink) (White)
- Baby Rambler (Crimson)
- Persian Yellow
- Harrison Yellow
- Mad. Plantier (White)
- Hermosa (Pink) \$2.00
- La France (Pink) \$2.00

Miscellaneous

- Sweet Brier \$1.50

Moss Roses

- Blanche Moreau (White)
- Crested Moss (Deep Pink)
- Gracilius (Deep Pink)
- Henry Martin (Red)
- Salet (Light Rose)

Climbing Roses

- Baltimore Belle (Blush)
- Crimson Rambler
- Dorothy Perkins (Pink)
- Gold Finch (Yellow)
- Queen of the Prairie (Pink)
- Seven Sisters (Pink)
- Tausendschon (Pink)

Excelsa (Red)
 Flower of Fairfield (Red)
 White Dorothy Perkins
 Climbing American Beauty (Pink) \$2.00
 Wichuriana

Rugosa and Hybrid Rosa Rugosas

Rubra (Pink)
 Alba (White)
 Blanche de Coubert (White) \$1.25
 Sir Thomas Lipton (White) \$1.25
 Hansa (Red) \$1.25
 Conrad F. Meyer (Pink) \$1.25
 Amelia Gravereaux (Red) new or Rosie de L.
 Hay \$1.50
 F. J. Grootendorst (Red) \$1.50

HARDY PERENNIALS

	Each	Per 12	Per 100
Price unless noted -----	40	4 00	30 00
Achillea (The Pearl)	Meehan Mallow, separ-		
Aquilegia	ate colors 50c		
Aster	Delphinium		
Asclepias	Digitalis		
Bleeding Heart \$1.00	Funkia 50c		
Boltonia	Gaillardia		
Campanula 50c	Poppy Oriental 50c		
Coreopsis	Pyrethrum Uliginosum		
Gypsophila	Rudbeckia		
Hardy Garden Pink	Salvia		
Helianthus	Scabiosa		
Hemerocallis	Sedum		
Hollyhock	Shasta Daisy		
Lychnis	Spirea 50c		
Physostegia	Veronica		
Platycodon	Yucca 50c		
Lily of Valley pips 15c	Monarda		
Lily of Valley clumps 35c			

IRIS

	Each	Per 12	Per 100
Prices -----	40	4 00	30 00

Is known under various names, (Fleur de Lis) (German Iris) (Liberty Iris) (Lilies). This is a very free bloomer, thrives in all soils and comes into bloom about Decoration Day and lasts for some time. The following are all distinct and choice varieties.

Augustina, yellow and bronze
 Celeste, light blue
 Florentina Alba, nearly white
 Her Majesty, pink
 Mad Chereau, white edged blue
 Parasensis, dark blue
 Pumila low, dark blue, early

JAPAN IRIS

	Each	Per 12	Per 100
Prices -----	75	7 50	50 00

Blooms later in the season than the other Iris. Thrives best in a moist location.

SIBERIAN IRIS

	Each	Per 12	Per 100
Prices -----	40	4 00	
Purple	White		

HARDY LILIES

Prices ----- 50c each, \$5.00 per doz.
 Owing to the difficulty in obtaining good bulbs, we are offering only two varieties, the Tiger and Candidum. Candidum must be planted in the Fall.

PEONIES

(Good strong plants)

Prices unless noted -----	1 00	11 00	70 00
Couronne d'Or (Creamy White)	\$1.25 each.		
Duke of Wellington (White)			
Edulis Superba (Dark Pink)			
Esperence (Pink)			
Francis Ortegal (Crimson)			
Felix Crusse (Bright Red)	\$2.00 each		
Festive Maxima (White)			
Mad Guerin (Pink)			
Perfection (Dark Pink)			
Reine de Fleurs (Pink)			
Rubra Superba (Dark Crimson)	\$2.00 each		
Officinalis Rubra (Early Red)	\$1 50 each		
Double Peonies not named			
in White, Pink and Red			

PHLOX

Strong field grown plants

Prices -----	40	4 00	30 00
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Varieties

Elizabeth Campbell (Pink)
 Eclaireuer (Rosy Magenta)
 Ferd. Cortez (Red)
 Mrs. Jenkins (White)
 M. P. Langier (Red)
 Miss Lingard (White Lilac Eye)
 Pantheon (Pink)
 Richard Wallace (White Pink Eye)
 Reynstrom (Deep Pink)
 Reinlander (Salmon Pink)
 Seibold (Orange and Scarlet)
 Sir Ed. Landseer (Bright Crimson)
 Sublata Rose (Pink)
 Sublata Rose (White)

ORNAMENTAL GRASSES

	Each	Per 12	Per 100
Price -----	60	6 50	45 00
Eulalias	Erianthus	Phalaris	

BULBS & TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost proof place.

CANNAS

	Each	Per 12	Per 100
Price -----	35	3 50	25 00
Indiana (Orange)	6 ft. Green Leaf		
King Humbert (Red)	4 ft. Bronze Leaf		
Pillar of Fire (Red)	6-7 ft. Green Leaf		
Mrs. Alf Conard (Pink)	4 ft. Green Leaf		
City of Portland (Pink)	3½ ft. Green Leaf		
Wabash (Pink)	4 ft. Bronze Leaf		
Wyoming (Orange)	7 ft. Bronze Leaf		

DAHLIAS

Separate colors not named	35	3 50	25 00
Named sorts except as noted	50	5 00	35 00

CACTUS

Chas. Clayton (Red)	Genesta (Orange Bronz
Countess of Lonsdale (Salmon)	Kremhilde (Pink and White)
Dainty (Rosy Pink)	Marion Thompson (Yellow)
Floradora (Red)	
Gen. Buller (Red & White)	Rhein Koenig (White)
	Uncle Tom (very dark)

DECORATIVE

Berch Von Heemstede (Yellow)	Mina Burgle (vivid red)
Delice (Rose Pink)	Purple Maintou (Purple)
Jack Rose (Red)	Princess Julian (Wh.)
Mrs. Thos. Burch (Old Gold)	Souv. Doazon (Red)

SHOW AND FANCY

A. D. Lavoni (Pink)	Dreers White
Bon Ton (Deep Red)	Morocco
Bertha Bernstein (Lavender)	(Dark Maroon)
	Purple Gem (Purple)
Dee Lighted (White)	Yellow of Yellow

PEONY FLOWERED

Coconia (Vivid Red)	La Jara (Lemon)
Dr. H. Sewell (Fawn Pink)	Temptation (Creamy Pink)
Freda Newman (Orange Bronz)	Village Bell (Amber)
Kia Ora (Rosy Pink)	Van Dyke (Salmon)

POMPOM

Catherine (Yellow)	Scarlet Gem (Scarlet)
Purity (White)	

GLADIOLI

Price named sorts -----	35	3 50	25 00
Price mixed -----	15	1 50	12 00
America (Pink)	Mrs. Francis King (Red)		
Black Hawk (Red)			
Baron Hulot (Blue)	Panama, (Pink)		
Chicago White	Peace (White)		
Independence (Cherry)	Princeps (Red)		
	Schwaban (Yellow)		

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SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and sell only varieties that are listed.

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.

Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser sign the order in the proper place and you re-write the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, postoffice, R. F. D. No. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Do not sell less than 6 trees or plants at dozen rates, or less than 50 at hundred rates.

NUMBER OF TREES OR PLANTS TO SET AN ACRE

The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

Apart Distance	or Trees No, Plants
30x30	49
25x25	70
20x20	109
10x10	435
8x6	907
5x3	2,904
4x2	5,445
3½x2	6,222
30x20	72
25x20	87
20x15	135
8x8	680
7x3	2,074
5x4	2,178
4x3½	7,260

If this table does not give the distances you desire to plant, divide 43,560, the number of square feet in an acre, by the number of square feet each tree or plant will occupy.